

SUNSHINE REPORT

Andrea Frank Henkart, Psy.D.

Novato, CA

Capital/Contacts

Hi Berny:

I want you to be the first to know that Journey and I met with Jay Levinson's (Guerilla Marketing) literary agent this morning. Not only does he want to represent us for Guerilla Parenting, he also wants to represent the re-publishing of Cool Communication and a third book about Baby sitters. Don't know if you know that I developed a sitter course about 13 years ago and have trained over 8,000 kids--teaching them how to deal with money, run a business, create team and use positive discipline techniques, including basic safety and communication skills. This course is extremely popular and kids love it. The agent absolutely wants us to do a 3 book deal, then look into promoting all of them BIG TIME. He wants us to think about doing our own radio and TV talk shows and, and, and.....

To top it all off, John Gray wants to interview us on his own radio show.

So, as you suggested, I must raise capital after all, because if I ask the publisher to match what we are willing to put into publicity, we start out the gate with a stronger marketing campaign. I told the agent all about IBI and he is very intrigued. He wants to come to a Thursday night meeting in Corte Madera next time I speak. Mike Larsen is a powerful literary agent and runs a huge company. He's a big player in the book biz. I am so excited and wanted to share my joy with you.

Now I have to drive you to the airport again and audiotape what you say so I can follow through properly!

See you next week at the forum.

Thank you for everything.

Sending you love and light,

Andrea Frank Henkart, Psy.D.©

SUNSHINE REPORT

Don Kirchner

Sedona, AZ

<http://www.amatteroftime.org/>



Capital/Contacts

Hello Berny ~

Believe it or not, I've only just now returned from my trip to L.A. and IBI Forum. I feel like I've been on one of those "voyages" on the Starship Enterprise as my mind struggles to correlate what it knows has happened in the past three weeks with the pastoral setting outside my window as the new day breaks across our garden and the distant red rock cliffs of Sedona.

I thought you might like to know that once again significant new developments have taken place with A Matter of Time. Our contact with the attorney for Tommy Lee Jones has resulted in the development of yet another "strategic ally" in that he has eagerly consented to help us "package" the deal for Tommy and will take it to him personally when we are ready. He has also agreed to represent me as my own entertainment attorney, and will add me to his well-established list of more "stellar" clients than I am at this point. In yet another personal meeting with producer David Wisniewitz, I have the continued reassurance of this man's alliance as well as loyal friendship. He continues to advise and guide me, and assures me that no matter what the outcome contractually, he will continue to do so because he believes in the story and in my long-term goals. This is a man, you may well recall, whom I would not likely have met outside of IBI.

We have received commitments from new investors from the Free Enterprise Forum totalling nearly \$60,000 so far, with two checks already deposited. Added to that is a professional film industry fundraiser who has recently resigned from his job at an independent film company in L.A. to work with us full time. He raised \$350,000 for their most recent film, and said he hasn't experienced our kind of integrity and professionalism in all his years in the film industry. He has already provided us with five very solid leads, one of whom has invested and two others who are very close.

As dear to me as has been every forum I've attended so far, the most recent was for me the best ever. At least twelve people have enthusiastically come on board as Capital Team members, and eagerly await instructions from us. We will, I'm sure, have very good things to report soon.

Thank you once again for having created such an incredible opportunity for all of us to live and work and have our Being...in alignment with our purpose and our passions. For those who fully embrace what is taught at IBI, there is no way to fail...

With greatest love and appreciation to all who help make it so,

Don Kirchner

...and the growing crew aboard the "starship" HIGH GROUND PRODUCTIONS.

SUNSHINE REPORT

The Vivian Phillips Show

Phoenix, AZ

www.vivianphillips.com

Capital/Skills

Hi Berny

At the IBI Free Enterprise Forum I decided to take on capital raising with a fierce determination to be as good as or better than you - only because you're the best and I like to model myself after the best.

I put "Super Rush Seed Capital" to the test. I'm the one who makes Kool-Aid by following the directions.

You said, "look them in the eye and ask them are they sure it's enough because you don't want them to get six months down the road and kick themselves in the but for not giving enough". My seed capital summary and passion got a nice investment, then all of a sudden I hear Bernie Dohrmann in my head saying, go for it. Internally, I was as nervous as ever. Freaking out inside to be exact, but I figured I had nothing to loose so I went for it. Straight in the eye...word for word...Bernie speaking through me via Super Rush Seed Capital....IT WORKED!!! The very words you used got me an additional \$5,000!!!! Not bad for a girl who knew nothing about capital formation, language or free enterprise huh? It works Berny, it works!

Thank you for adding another tool to help those of us who know we have a job to do in the world and its big. Much Love to you my friend.

Vivian

SUNSHINE REPORT

Michael Peterson

Nashville, TN

Capital/Team

NASHVILLE - In a Music City increasingly dominated by corporate correctness and radio programming consultants, Michael Peterson has always remained his own man.

Four years after bursting on the Country scene with monster hits "Drink, Swear, Steal & Lie" and "From Here To Eternity" and less than two years after voluntarily leaving Warner/ Reprise Records, Peterson has nearly finished a powerhouse new album on Sony's Monument Records.

"The last one-and-a-half years, without being on the road and without being in the middle of making a record, gave me a chance to think about and pursue music that moves me lyrically and musically," Peterson said during Wednesday's recording session. "The toughest part for me in that period was that I missed performing for people who like what I do," he continued. "You create something and you watch it affect people. And there's joy in that."

Among the most joyful noises coming out of the studio Wednesday was Peterson's own version of "No More (Lookin' Over My Shoulder)," a hit he wrote with Craig Wiseman that was first cut by Travis Tritt, a close Peterson friend. While the Tritt version was a hauntingly bittersweet mid-tempo ballad, the Peterson edition is an out-and-out attack dog that will jump out of car radio speakers and has already become a concert favorite.

The song is now propelled by a looping drum track, and a guitar riff that both Jimmy Page and the late Chet Atkins would proudly call their own. Peterson's passionate but controlled vocal rises above the din, giving us one of the year's gutsiest and greatest Country performances. Moments later Peterson surprises us completely - a talent few of today's artists possess or are granted - with an about-face to a new ballad called "Some Hearts."

Kyle Lehning (Randy Travis, Dan Seals), who is co-producing the album with Sony wizard Blake Chancey (The Dixie Chicks, David Ball), says: "The thing that sticks out to me is that Michael Peterson is so passionate about the music he's making. He's such a wonderful singer, with a lot of his control in his voice and a lot of emotion." "Michael can convincingly deliver a lot of different styles," Lehning continued. "He and Randy Travis are both very, very sure of what they want to sing about." Peterson fans can be very, very sure they'll love his new music.

MICHAEL PETERSON..COUNTRY STAR OF THE YEAR

MULTIPLE FORUM GRADUATE

SUNSHINE REPORT

Joan Gustafson

Tonto Verde, AZ

<http://www.leaderdynamics.com>

Hi Kathleen,

Thanks for the great introduction last Tuesday! Each week that I'm at the Forum is an absolutely incredible experience for me!

My big win for the week is the launch of my e-book, "How to Control Your Destiny through Your Attitude." If it weren't for IBI, this project would never have happened. When I went to the Forum last August, I met Audri and Jim Lanford. I really believe that the Universe is at work at the Forum, especially during graduation. I had Audri's graduation certificate, and Cliff had Jim's. Not only that, but Audri had Cliff's graduation certificate! How often would that happen in the "real" world? Audri and I worked together on this e-book, and she launched it on wz.com yesterday.

The exciting news for this week is that my e-book, "How to Control Your Destiny through Your Attitude," was launched on the Internet yesterday, and it's already getting excellent reviews. For information and/or to purchase the e-book, you can go to: <http://ebooks.wz.com/attitude/a182.html>

The publisher has done a wonderful job with the book and is offering a special price, including several bonuses.

Have wonderful holiday weekend!

Joan Gustafson

President, Success and Leadership Dynamics

SUNSHINE REPORT

Dr. Florence Alexander

Longwood, CA

Personal Victory

FOR IMMEDIATE RELEASE

Ebon Research Systems Publishing

DR. FLORENCE ALEXANDER RECEIVES ACOLADES AT THE AUTHORS' PAVILION, CONGRESSIONAL BLACK CAUCUS LEGISLATIVE WEEKEND, WASHINGTON, DC; INVITED TO SPEAK AT THE NATIONAL ALLIANCE OF BLACK SCHOOL EDUCATORS' CONVENTION, ATLANTA,

On Friday, Dr. Florence Alexander joined some of the most prominent authors in this country at the Authors' Pavilion during the Congressional Black Caucus Legislative Weekend in the nation's capital. During the session, she signed her three books in the DARE TO BE™...series (Ebon Research Systems Publishing): DARE TO BE™...A Successful Business Woman Who Beat the Odds; DARE TO BE Pioneering Blacks in the West and DARE TO BE™...A Legendary Educator: Mary McLeod Bethune□Her Words of Inspiration.

With a "bold voice" in the first book of the series, DARE TO BE™...A Successful Business Woman Who Beat the Odds, she shares with readers and listeners (all books in the series are also audio CDs), simple and easy ways to dig deeply into their human power to effect personal and professional change. Her book speaks of the long years of indignities and hard knocks as she takes one on a journey of pitfalls and roadblocks showing the reader and listener how to exert much courage and strength to follow his or her dreams. "Hold on to your dreams for they are your most precious assets!" says Dr. Alexander. She explains in simple terms, as we go through life and run into obstacles, 'how to' push through anxieties and develop one's natural talents.

Her three simple steps to conquer fears and overcome adversities are: (1) confront fears head on, (2) be vigilant in finding creative ways to overcome adversities and (3) work toward a positive goal and never stray from that path. She emphasizes that the blueprint will lead you to achieve greatness that is your unique gift. Among the review comments received for her book, DARE TO BE™...A Successful Business Woman Who Beat the Odds are: "Outstanding read! What a powerful testimony of triumph for women everywhere"; "This book would be an excellent book for anyone who is interested in opening channels of dialogue between Black and White America. It would be an excellent textbook for a course in race relations. It is a book that needs to be read by both Black and White Americans" and "You share the experience of being a Black American growing up with Jim Crow, and you share it in a way that creates the space wherein those of us who did not have that challenge are able to see it, to feel it, to have a very real sense of what that life was like. You open the possibility of cultural transformation."

The author is a nationally acclaimed speaker and winner of the Toastmasters' International Communications Leadership Award. She will speak on: "The Impact of Excellence on Children of African Descent", at the National Alliance of Black School Educators' Annual Convention in Atlanta at its Convention headquarters in the Hilton Hotel. She will sign her book, DARE TO BE™...A Successful Business Woman Who Beat the Odds, immediately following.

SUNSHINE REPORT

Trish Coffey

Beaverton, OR

Personal Victory

The first time I went to IBI, I went as my husband's wife. However I'd been writing a memoir and decided to make that my project. The interest was phenomenal and actually backed me up, because I wasn't ready to let go of it. I projected rejection for myself from family and friends if I exposed my thoughts that way. The camera person, debriefing grads, said you need to talk to Ted Lane which I did to great benefit.

"SomeOne Said" a newsletter on various aspects of courage began arriving by e-mail every other day from a previous IBI grad.

What's this? I thought. The ideas in them were intriguing, novel, outside the box of my usual circles of thought, contrary, and reeking with possibility. I began looking forward to them like a mini adventure. The author Dwight GoldWinde (Shanghai, China) invites feedback and one day a SomeOne Said broke through my threshold of keeping my silence.

Ouch, Dwight said, but didn't take umbrage at my message. Instead he asked questions that opened my spirit and disarmed me with authentic vulnerable disclosures of his own. Correspondence zip zipped across the world. He liked the way I wrote and asked me to help him edit his personal journals for his upcoming book called Courage. In return he'd success coach my husband who's been in crisis, because for the first time in his life he's not in demand as a senior software engineer. With David's age of 63 and the hi-tech job shortage David's situation was dire. Dwight's coaching has him unstuck and out creating a new life for himself.

Later, he liked how I expressed his thoughts so well that he asked me to co-author his book. I feel profoundly honored. Being a child raised on four continents and influenced by nine cultures I have a great deal of eccentric wisdom and a great deal of fear about sharing it. This work enriches me with insight after insight and breakthrough after breakthrough. When I finish this project, I think I will have grown enough to let go of my own book and it will be a better book as well. It's another IBI win. And another example of how you never know where or how an IBI opportunity will show up. This project challenges me every which way and I feel the wonder and aliveness of childhood again.

Trish Coffey, IBI Global Free Enterprise Forum Graduate

SUNSHINE REPORT

Kent Sayre

Beaverton, OR

Bernie,

A year ago I came to IBI with a dream of getting my book out.

By November, I self-published my book.

In the past year, I have sold over 23,000 copies of my book.

In the words of your father, "I'm a runner!"

IBI breathed life into my dream.

Please feel free to use this as a testimonial.

Thanks for everything Bernie.

Warmly,

Kent Sayre

Personal Victory

SUNSHINE REPORT

New Jerusalem

Phoenix, AZ

www.mp3.com/newjerusalem



Skills/Contacts

Dear Bernie,

Thank you so much for providing me with the opportunity to attend the IBI Global Free Enterprise Forum in Los Angeles, California. In addition to your fabulous MBA level business training, I have met with excellent business coaches and made new friends. Getting to know music manager Sharon Dennis at Nashville based 1002 Productions is just one of the many great relationships that I've been able to receive from IBI. It is most beneficial that she is located in Nashville, TN as that is a major Christian music industry hub (as well as a well-known country music mainstay). In addition, I am truly grateful for the opportunity you've provided for me to achieve my dreams in Christian music ministry. One of the toughest areas in my business has been in raising capital, and I have already received great investor contacts and leads just from being at the Forum. I also have formed a large and growing team of capital scouts that have signed MIT agreements with me. Additionally, there are a number of projects I have joined to support and help move their visions forward with my skills and as a capital scout for them; including Jill Lublin's ("Guerrilla Publicity" author) "Good News Media, Inc." radio show. I would also like to add that the pre-class tapes and post-class CD's are a great help, and it is inspiring to listen to you speak. I think that you are a great inspirational speaker and I model much of my business language and presentations from your style.

If there is any way that I can be of assistance, please don't hesitate to let me know.

Sincerely,

Thurane Aung Khin
CEO, New Jerusalem

SUNSHINE REPORT

Jennifer Youngdahl

Mill Valley, CA

Just got back from Nashville. My producer is AWESOME! The IBI Free Enterprise Forum is awesome. It was sooo easy and effortless. He read my mind. I read his mind. Our tastes are in alignment. I couldn't be more thrilled. Now must get to redlining my biz plan and exec. summary! See you soon!

Jennifer

SUNSHINE REPORT

S&S Watersports, Inc.
Redmond, WA

Capital

Dear Berny,

I wanted to take a quick moment to update you on our funding endeavors.

At the IBI Free Enterprise Forum we received \$75,000 against our \$4 mm PPM and many leads from accredited investors. To date, and as a direct result of IBI, we have sent out 23 new investor packages. Of those we have had serious discussions with five and have moved to the next level. However, I am happy to report that, today, and after many conversations, we have received a letter of intent for the entire package. If all goes accordingly, we should be completely funded within the next three weeks. I will be flying to Orlando next week to "close the deal" and sign the necessary paperwork.

Our sincere thanks to you and everyone at IBI for providing us with a highly educational and rewarding experience. We look forward to a long and prosperous relationship with IBI.

Sincerely,

Robin Sells
Founder, S&S Watersports, Inc.

SUNSHINE REPORT

Capital

Salud Financiera

Los Angeles, CA

www.saludfinanciera.com

Friends:

It gives me a great pleasure to announce "The First Latino MasterCard and Visa card specially designed for our company" Salud Financiera with our name and logo on them. These cards will be use around the world under all major platforms. Among the many capabilities these cards people will be able to transfer funds world wide. This will allowed consumers to send money to their families for a fraction of the cost of Western Union, MoneyGram and others.

THIS IS MAJOR LEAGUES FOR OUR COMPANY -

And ALL Thanks to IBI - I LOVE YOU LYNN and BERNY Gracias por siempre.

Tu Amigo,

Walter Dominguez
Salud Financiera
President/Founder

SUNSHINE REPORT

David Daniels

Kearns, UT

Dear Berny,

I just got through posting on IBI website, I raised \$3,750,000.00 dollars for a \$5 Million dollar film....pre-production starts mid April...2000 theatre release in Oct. 2002

Yeah!!!!!!!!!!!!!!!!!!!!!!!!!!!!

I hope to at least be there for the weekend.....I am so happy.

I did it!!!!!!!

Thanks,

Davyd

SUNSHINE REPORT

Wings Worldwide

Woodinville, WA

Group 6

The first deposit of our final funding took place yesterday. It was for an amount greater than \$100m and should be the beginning of our retrofit and perpetual funding. I just wanted to thank you all for hanging in there with us. Dee and I deeply appreciate the faith and trust you put in us. We promised that we wouldn't let you down and we won't. This is a work greater than all of us and will benefit so very many. Look forward to working with you.

Bob Wake

SUNSHINE REPORT

StretchMaster

Larkspur, CA

www.StretchMasternow.com



Capital/Contacts

It's been a long and winding road since we last saw you, but after many challenges, we finally have some good progress to report. Amy is going to be on QVC with the StretchMaster" next Wednesday. The show is live so it will be simultaneously shown throughout the country. She will be on a program called "Get Fit with Judy", which is a pretty popular program. QVC has major players like Reebok, Total Gym and Richard Simmons on their program so it's a good opportunity.

The StretchMaster" has been endorsed and recommended by more and more health professionals, it's being sold through health clubs and trainers and we have begun a marketing effort with a company which supplies products to spas and salons around the country. Our product is also being used in the clinic of Aaron Mattes, who works with all the pro teams. Aaron has worked with notables such as Arnold Palmer, Andre Agassi, Monica Seles, Walter Payton, Bart Starr, John Unitas, Bill Madlock, Isiah Thomas, Robert Parrish, Olga Korbet, Michael Johnson, Mark Spitz, Rudolph Nuryev, Paris Ballet, Leonard Bernstein, and former President Gerald Ford. I will be attending a seminar at UCLA where Aaron has invited me to provide promotional material on our product.

As I said in the past, I would like our success to also be an IBI success. As IBI graduates, we would appreciate IBI assisting in getting the word out about Amy's presentation of the StretchMaster on QVC. Simply sending out an email to your extensive email lists would probably be quite effective. We are also very open to creative ideas you have. Getting the word out in this manner would also help demonstrate the value of being part of the IBI program.

I understand from speaking with your office that you are in Australia and will be returning next week. Your office suggested communicating with you in this manner. We would love to hear your thoughts on this. You also can check out our website at StretchMasternow.com which is about to launch.

Hope you've had a wonderful stay in Australia and that all is well with you and your family.

Best regards to you and your wife,

Tom Flynn and Amy Sabel

SUNSHINE REPORT

Speakers Time

Miami, FL

Dear fellow teammates,

There are 3 or 4 competitors making speech timers. According to Mr. Dan Rex of Toastmaster International, they are overpriced or poorly made. I have interviewed fellow toastmasters who have bought those products and they agree. When Dan saw our lights he immediately said they were the best he has ever seen and gave me an order for 50 units.

Imagine fire and rescue departments using our device to train themselves on emergency procedures where the question pops up on the screen and the lights come on after so many seconds and then they can press a button for the answer.

Imagine Insurance salesmen or telemarketers promising 10 minutes and the lights with the displayed messages really keep them on track.

Imagine Corporate meetings actually ending on time because our lights kept the speakers on time!

Thank you everyone, for your heartfelt support and guidance.

Love & LIGHT,
Paul V. Greenberg

SUNSHINE REPORT

Nuggets Window

Vista, CA

Dear Berny:

I wanted to write and let you know that we at Nugget's Window think that you are an incredible person that gives many people an opportunity of a life time. Your program has brought many wonderful, helpful people into our lives allowing all of our dreams to come true, from a signing doll to a television show. Timothy my husband in a few more months will finally get to come home from Vons and work in Nugget's Window Inc. full time what a blessing. Through our financial investments we have made in projects at IBI we have benefited substantially. IBI is a wonderful opportunity thank you Berny, thank you so much for all of the tools to make Gods plans happen.

Berny again I thank you. I thank you for your spirit and your love for God and his people. Thank you Berny for opportunity.

IBI Hugs,

Patricia

Capital/Contacts

SUNSHINE REPORT

Vapaire

Midvale, UT

www.vapaire.com



Capital/Contacts

Berny,

I enjoyed the chance to visit with you for a few minutes last evening and wanted to provide you with not only a current update on our progress but some idea of the involvement of IBI grads in the continuing growth of the company.

As you know we have worked on the development of the Vapaire water-from-air unit for the past three years. Our first production units arrived in November and pre-sales began immediately. Our sales organization has been instrumental in arranging for both radio and print promotions within the Utah market which include exposure on KKDS and K-TALK radio as well as Salt Lake Living magazine. Recent IBI grad Dan Wade heads our sales staff and has represented us in the January Salt Lake Home and Remodeling Show as well as the Utah Valley Home Builders Association where we are currently in negotiations with Brookwood Homes (a contact offered through Grad William Black) for a featured position during the Parade of Homes. We have completed plans for attending the Houston Home Show in February as well as additional shows in the following months.

IBI Grad Scott Myler is in the process of completing our sales/investor video as well as working with us to attract additional capital. Grads Amy Woo, Phil Park and Lyn Baum have sought and brought investors to the company. To date we are in six countries, have representation in three states, and have raised in excess of \$500,000.00. With national and international patent concerns now secure, our production facility in South Korea is prepared for initial orders.

The IBI experience has gone far beyond our first Burbank Forum. Even though we cannot attend as often as we would like it seems we are in constant contact with members of the family. Years have passed since we first attended the IBI Free Enterprise Forum and still we reap the benefits. Byron and Tara Chappell are consistently available for moral support and unselfishly give of their time and contacts to help us whenever asked. Jim Burk has been invaluable, saving us thousands of dollars with timely advice as well as being patient concerning our obligations to his firm. Bringing our vision of pure-water-for-the-world to life has been a long and arduous process of long days and short nights. The faith and commitment of dozens of people have gone into making the first part of our journey possible. Many of those individuals cannot be named in this brief letter yet all are aware of our appreciation.

We wanted not only to express our appreciation for those who have helped make this vision come to life, but also to those who have seen what we have accomplished thus far and taken heart in their own dreams and projects. By contacting us with their stories and accepting our encouragement they have allowed us, in some small way, to give back. We encourage everyone to contact us through our website at www.vapaire.com if we can answer questions or help with their projects in any way.

Our thanks not only to you but to all those in the IBI family who have helped our vision move from idea to reality.

Respectfully Yours,
Steve Thomsen

SUNSHINE REPORT

National Booster Club Association

Gilbert, AZ

Here is a list of some major accomplishments in the past 4 weeks:

- Negotiating with 2 motivational/training organizations to do assemblies/seminars for high school kids- Bob Mangum is associated with one of the groups.
- both involve professional people giving back to kids. This will explode our penetration into the booster club market far beyond our business plan!!!!!!
- set up our own national foundation through the National Heritage Foundation and applied for our first grant from Gates foundation!!
- negotiating with a national grant writing/educational firm to do our grant writing and all the grant writing for our booster clubs!!!
- negotiating with 4 large fundraising companies exclusive rights for booster clubs. One of these could potentially within five years contribute close to \$1,000,000 each month for many years to booster clubs and put \$500,000 per month to the NBCA. This would be a monthly subscription with no end, almost like cable TV.
- more than 10 fundraising companies have joined as corporate members and put their products in our fundraising corner. We perceived these companies as our competition. Our competitors are starting to joint with us.
- fundraising corner is available with over 80 interactive pages!!!
- negotiating with large soft drink supplier for WA state - this will lead us to the national head office!!!
- identified several IBI companies that have large potentials for fundraising application.
- launching 4 state charters - WA, AZ, FL and OK
- negotiating with a group to launch southern California.
- first NBCA sweepstakes to start mid November- 3 month proceeds to booster clubs to approximate \$125,000 and net to the NBCA about \$90,000!!!! This one fundraiser should do this monthly by the end of 2003.
- in process of identifying and contacting at least 5 professionals for our board of advisors. We want 2 successful business people and at least 2 professional athletes and at least one professional from the arts or science area. If you have any recommendations for us, we would appreciate your input. Each state charter will have an advisory board from those in the state.
- I have volunteered to be on the fundraising and financial committee for the AZ region of FIRST (a robot building competition for high school teams). This has connected me to companies like GM , Microchip, Motorola, Intel, ASU, UofA and others. There are 20 regions in the US with the potential of 35 teams in each region which will connect us to that many schools.
- over 3,800 booster club officials subscribe to our booster trends newsletter and our web site gets 40,000 to 50,000 hits per month with no advertising.
- many new contacts each week keep us excited at the real opportunity in front of us.
- progressing on the charitable income and endowment plan.

Thanks,
Reed Porter CFO, NBCA

SUNSHINE REPORT

City Scarves

Sausalito, CA

www.cityscarves.com

Capital/Contacts

IBI WINNING IN SAN FRANCISCO

The San Francisco Museum of Modern Art (SFMOMA) is featuring the only US exhibit of Marc Chagall and during this time they have chosen to carry our San Francisco scarf in their very exclusive and very popular gift shop....downtown and at the airport.

The lines are around the corner every day with visitors from around the world...they sold out of our product the first week.

"They're going like 'madcakes' " as Caral says (crazier than hotcakes I think :-))

Because of its showing at the museum, the product has caused a quite a stir with the Symphony Hall, the Moscone Convention Center and local hotels who are now all buying. Caral and I had our pictures in California Home and Design and other local publications are starting to feature us.

Today I went around for a bit to check out all the action at the registers....it was very exciting!

I flashed to one of the last images in Super Teaching where it says "The Dream is Still Alive"

You better believe it...just wanted to thank you again for all your support!

Maria Simone, CEO
Signature Accents, LLC
Caral Newman City Scarves
<http://www.cityscarves.com>

SUNSHINE REPORT

Safe Tech Products

Phoenix, AZ

Dear Bernie,

I just thought I'd share a couple little wins for me, and Safe Tech Products, Inc. Bob Mangum & I have negotiated an awesome contract with Millennium Marketing Group, Inc. to represent us to major manufactures for a potential multi-million dollar licensing deal. You can see them on the web at www.patentmovers.com. I've also been nominated for "National Inventor of the Year" by Michael Starkweathers firm for our "LineLock"™ series of portable ground fault circuit interrupters. Here's to the future, and all your help my friend.

In His Service GOD Bless You
Jeff Gentle, President/CEO
Safe Tech Products, Inc.

Capital/Contacts

SUNSHINE REPORT

Micah Briarmoon

Janesville, WI

Capital/Skills

Dear Bernie,

I just wanted to let you know that I am successfully on my way to making my dream come true. I have raised capital and have started my business plan and a feasibility study. It wouldn't have happened without IBI.

I just wanted to let you know what I received from IBI that helped me. The biggest thing for me was the language. Not only the classes that were specifically on our language but also the other classes about capital compliance, sequencing, marketing, intellectual property rights and laws, and the integrity class.

Your program has given me the language to be able to talk to others about what it is I'm doing, how I'm proceeding, and how they can participate. I was never taught any of this in school or at home. A whole new world has been opened to me and I would like to thank you.

My family and I thank you very much for the wonderful program you have created and the support that you continually provide.

Yours truly,

Micah Briarmoon

SUNSHINE REPORT

Creative Focus Productions

Sandy, UT

Capital/Skills

Dear Berny,

The win that I am so excited about today is that we have just secured a corporate sponsor who will match every dollar that we raise for our Peak Expressions Scholarship Fund over the next several months!

As we have developed the project over this past year, I have made it clear to my team that it is my desire that we include scholarships for several teens each year to attend the IBI Teen F.E.A.S.T.

As my give back to IBI, I am now extending the offer to earmark every donation that is made to the Peak Expressions Foundation during any IBI forum between now and next June to go directly to supporting tuition and attendance costs to the IBI Teen F.E.A.S.T. With the matching funds and with our current team in place, Creative Focus Productions and The Peak Expressions Foundation are now moving on to greater and greater heights. I am eager to include the IBI experience to several of our scholarship recipients.

The Peak Expressions message stresses the importance and power of committing words to paper as well as verbal communication skills. The heart of this message is exemplified in a quote by Bernhard Dohrmann, founder of the International Learning Trust. Mr. Dohrmann has said,

"The only thing that stands between you and your dreams is your language. Change your words and you change your future."

Looking forward to a week spent with the IBI family.

Respectfully,

Nancy Hansen
Creative Focus Productions
Peak Expressions Foundation

SUNSHINE REPORT

ELEMENTS FOR LIFE

Santa Cruz, CA

Hi Eliot--

I've raised \$3,000.00 and feel like I've completely transformed my beliefs around money. Thank you so much.

Much Love--Sharla

Sharla Jacobs, L.Ac.

ELEMENTS FOR LIFE:

Personal Success Coaching and Transformational Acupuncture

Aligning your Body and Mind with the Wisdom of your Heart;

Turning Inspiration into Extraordinary Results

Capital/Skills

SUNSHINE REPORT

Integrative Medical Villages, Inc. (IMV)

Scottsdale, AZ

Capital/Team

Dear Berny,

As you know, I have been working on a package for Dr. Doris Rapp, to fund her innovation, which is called Integrative Medical Villages, Inc. (IMV). Doris and her support team (which included SEC Attorney Jim Burk) met with the funding source yesterday and presented the package I prepared for her (which included an Executive Summary and a preliminary set of financial projections). The package calls for \$145 million in private investments.

Doris called this morning to let me know that the meeting, in her words "Couldn't have gone any better!"

Her attorney wants to conclude more due diligence on the source, but she expects to hear soon about an allocation schedule for the funding, as well as any additional terms and conditions that must be satisfied in the deal.

I know you share my delight in Doris' success!

William J. Hilton, President
Hilton & Associates, Inc.

SUNSHINE REPORT

DeTaxUS

Orem, UT

www.DeTaxUS.com



Capital/Team

Thanks for all the support and encouragement we've received from you and other IBI grads, staff, instructors and mentors. Our WOW is nearly ready to launch on a major scale. DeTaxUS, Inc. was just an idea when I went to the IBI Global Free Enterprise Forum, still in the planning stage in August, and well under by the time I finished in October. Though I didn't find excited investors jumping up and down waving wads of money in their eagerness to fund my WOW, I was able to put together enough capital and a small but hard-working team to get it off the ground.

We're airborne and a little shaky on the stick, but barring extreme turbulence or an unexpected squall, we'll be soaring like an eagle in no time.

Our Members' area of the website is still being programmed with tools and resources designed to help you improve your financial condition. Many of these resources will be available to you by the end of the year.

Because tax time is rapidly approaching, we've decided to get our first tax saving newsletter out right away, so you can take advantage of some of these tips while there is still time to reduce your taxes this year.

There's even an MIT opportunity through our affiliate program that pays you right now to help us grow to become the largest taxpayers' association in America.

Visit our website at <http://www.detaxus.com> today, and join us in the quiet taxpayers' revolution to end the complex and confusing income tax. Together we can abolish the intrusive income tax and find a better way to fund government.

Just go to the DeTaxUS website at: <http://www.detaxus.com>.

Warmest regards,

Cory Layne

SUNSHINE REPORT

See America First

Amesburg, MA



Capital/Team

Dear Berny and Lynn,

How can I possibly thank both of you and the staff of IBI for all of the work that you do to make IBI possible? I graduated the IBI Free Enterprise Forum (thanks to the perseverance of Maria Simone) and came home with renewed self-confidence, a Vision Team and a PLAN.

When I returned to staff, I had a Business Plan, Executive Summary, letters of endorsement and a Vision Team that helped me with moving our project forward. Staffing was such a great experience in that I got to see how Kim and Katy can take a group of people from a wide range of interests, abilities and backgrounds and create a winning team! The lessons learned in team building and creating alignment will help me immensely as the See America First team is built nationwide. I also had a chance to meet Richard Crawford who has just completed a wonderful promotional video for our organization! August brought me back to LA for an IBI weekend and I was so excited to hear that our video was actually shown during Super Teaching! What an honor!!!

In the 7 short months since IBI and with the contacts made through IBI grads (both at Forum and on SNAP) we:

- Have almost 500 students tentatively booked in See America First programs!
- Are showcased on yourhomework.com
- Have received over \$500 in donations
- Have a promotional video that we use when we speak at schools and at organizations like Rotary International, Girls, Inc and Teen Freedom Corp!
- Have more contacts through IBI than I am able to even keep up with!
- Have the support of a team created at IBI that keeps us on track and gives me the strength and emotional support to make the See America First dream a reality.

Thanks IBI for helping See America First, as we create a new generation of proud, patriotic and valued Americans!

Wishing you much success and God's Blessings,

Janet Mauriello
Founder and President
See America First

SUNSHINE REPORT

Innovative Cookware, LLC

Nokomis, FL

www.innovativecookware.com

Capital/Team

Hello BJ!!

Once again, we must thank you for the chance to be part of IBI. We have had so many new things happen for us, in bringing the company to the next level.

Innovative Cookware, LLC, is now the sister company of Innovative Advantage, Inc. This allows us to have an offering with our PPM for Revenue Participation Certificate, with a ROI for those investors, who partake in the 3 stages of our 1,000,000.00 overall offering. As the company continues to have success, Innovative Advantage being the parent company will position us in having an additional offering at a more attractive time of stock options. We have been working with Parviz and Renee for our business plan, we have Jean Snyder, who our new CFO and she is working with Parviz to update our financials, as well as Sarah Kenniff, our new VP of Sales and Marketing, who is updating the marketing plan and continues to strengthen our relations with respect to distribution. Another great addition is Kent Maerki, who will guide our business to continue the success we will have.

We also, this weekend, just did our Investor's Video about the company as a whole and where we are going with it. We are so excited and very grateful to be members of such a great organization like IBI. If it wasn't for IBI, we would not be where we are today.

We also met with HSN and they loved our product and the other products we will have coming out. We are currently processing the paperwork to have us in their 4th quarter scheduling. We also are in QVC's Q&A section of being approved for October. So all in all, things are going great.

We will be in some catalogs for the 1st and 2nd quarter, plus we are bringing out a deluxe model of the vista chef. We also have a vista chef for the restaurant industry. I can go on and on about how things have turned for the better for us, because of the dedication of the team we have built.

We are also engaging strategic alliance relationships with our teams, so that we can continue to grow as a company, and bring more business to them as well, in addition to being the vehicle in helping others bring their product to market because of the distribution channels we have developed.

Sincerely

Helene A Vollmer and Lillian Aviles

SUNSHINE REPORT

Skylark Press

Concord, Ca

www.skylarkpress.com

Capital/Team

Hi, Eliot,

Hope all is well with you. Just a quick update. I have finished raising compliance capital and have now officially entered my first formal round of funding. I have all my investor documents (PPM, RPC, subscription documents, business plan) and am now forming and training a capital team. I thought you'd like to know this when you refer potential students to me for due diligence.

Thanks to you and all the northern California managers for your generous support and encouragement. You're all a great part of the Skylark Press team!

I was sorry to miss your presentation- I heard it was great!

Deb

SUNSHINE REPORT

iFULL Enterprises, Inc.

Greenbank, WA

www.iFull.com



Capital/Team

Berny,

I just had to tell you how much I appreciated your input. I swear there is something really magic about IBI. I am just seeing the results of this year's books. I broke \$100,000 for the first time in my life... up 38% from last year, after a 30% growth in gross revenue the year before!!! Breaking six figures was the goal for 2002! Guess I better raise my vision!

The capital building made sense and especially after hearing your presentation. With new partners I do see the vision and opportunity clearly now... and all of a sudden, I know I can do it! Especially with decent focus on the management versus the "assignments." Thanks for all your encouragement and help.

Debra Malmos
iFULL Enterprises, Inc.

SUNSHINE REPORT

My Mom's Toffee Factory & Sweets Shoppe

Scottsdale, AZ

www.mymomstoffee.com



Capital/Team

Dear Berny,

Kim is up at 6:00am and goes non stop until 10:00pm and then sometimes even calls me in Green Bay for over an hour to keep me up to date on "life". She is wearing every hat possible, but has finally been able to hire an assistant..which will be a huge blessing...and the good news is that all of her hard work is paying off..in a BIG WAY!

She just received a letter of intent from Candy Bouquet International, Inc! They have 564 stores but they are also one of the fastest growing franchises in the world. On a conservative estimate this should produce over \$300,000 of annual revenue. The whole sales process came to a completion with the skills learned at IBI..... we developed the relationship with them, received the verbal agreement, and then we wrote Kim's own letter of intent..it was supposed to just be a sample for him but he just said.. "looks great..consider it signed!".

Kim is also in working with a MAJOR wine distribution company in California which is another IBI contact...let alone several other MAJOR companies that have given her verbal commitments.

I have had to stay in Green Bay more than I would like, so she has really been flying solo...with Bob Mangum as a co pilot, smile.... But what she has accomplished is truly amazing....

The growth I have seen in her business sense is incredible. Last June she attended IBI with a dream..a year later she has become a mentor to many, is recognized nationally as a top young female entrepreneur, and she absolutely dazzles any investment group she faces...with facts, details, and a confidence that she never would have had without IBI.

Happy Father's Day,

Dave "Tower II"
Green Bay

SUNSHINE REPORT

White Emerald Financial Group

San Diego, CA

Capital/Team

I am sending you highlights of my recent and ongoing work with one company here in the Southern California area. It may give you a more clear sense of the nature of the assistance and support I can offer and deliver to the start up or early stage emerging venture. I am preparing a more complete summary of services offered and statement of qualifications, however, the scheduled completion date for these items is in August.

Summary: The three partners were in the business of brokering aircraft parts to the airline industry. They were working for a company in the Orange County area and they wanted to start their own company. We arranged our working agreement approximately four months ago. To date I have assisted with the following items:

- ~Advice, consultation, development and implementation of the Capital
- ~Strategy that includes a combination of debt and equity financing
- ~Preparation of documentation for the seed round financing and first round financing
- ~Arranged and facilitated the equipment lease for the company
- ~Assisted, facilitated and arranged for the corporate formation
- ~Arranged for the an employee benefit program and payroll service through the auspices of a preferred employer organization
- ~Assisted, arranged and contributed to the development and the writing of the company business plan
- ~Facilitated the start up of the company with the funding of \$95,000.00 seed capital within several weeks
- ~Provided consultation on general corporate matters

Several items that remain to be complete that I am assisting with include:

The revision and expansion of the company business plan

The completion of the company Capital Development Strategy with the amount targeted to be raised set at \$900,000.00.

The establishment of corporate credit

The arranging of bank lines of credit and other sources of funding

The completion of the initial corporate documents that are in the corporate book

Assistance with the development of personal financial, tax and estate planning for the principals of the company

Introductions to potential strategic alliance partners that can assist the company's further growth and expansion

I believe that the above adequately summarizes my activity with this company. I also believe that twenty years of varied business and financial experience helps to create value for the client and assists them along their business and personal pathways.

Sincerely,

Francis Fiermonte

White Emerald Financial Group

SUNSHINE REPORT

Vincent Molina

Henderson, NV

Capital/Team

Hi B.J.:

In addition to supporting Deb/Skylark Press, as a consultant and working with her investor, another project I am supporting just received a commitment for \$125,000 from an investor we have been working with for less than two weeks. The money is due via wire this Friday.

Vincent

SUNSHINE REPORT

TJ Barnes

San Diego, CA

Capital/Team

Hi Richard,

If you would like to send this out even on Snap tonite or thru the local area I would appreciate it.

I was interviewed by Daily Transcript last Monday - to be out one day this week. So buy up the Daily Transcript and look for Hearing U, Inc. Then on Thursday I was interviewed by Dee Stanford of the Christian Business TV show, Friday was the Spirit Magz, Saturday am was Presido Press. Terry Warren came last Tuesday to do the press release and is going to take the logo in sticker, hat and lapel pin format with him when he goes with Bishop McKinney to Washington to present it to Congress, the Senate and maybe even the President as the Bishop and he are personal friends. Today, the San Diego Business Journal Called to have me fill out the forms for a NABWO election for Diversity in Business Award and I ask if they could do a piece. Have not heard about them yet. However, I feel I owe a large part of this to Michael Peak as he did his NLP on me last week and it really opened me up more. Let Dustin know that I put plugs along the way for IBI. Probably see you on Wednesday.

I especially would like BJ Dohrmann, Lynn Dohrmann, Brian Smith, Mike Peak, Richard Crawford, Francis Fermonte to know as they all three have been very supportive in this regard and I do not have the last four E mails.

A great big THANK YOU TO YOU FOR BEING SO SUPPORTIVE DURING THIS MAJOR TIME OF TRANSITION.

I am now ready for the money to come. YES

TJ Barnes

Thanks A Million.

SUNSHINE REPORT

Frame E-Z Tools

Reno, NV

Hi

Big WIN, one after another. Mark & I met with Laguna Clay Co. in LA during IBI weekend and put together initial licensing agreements/meeting with their owners. And we just received a \$20,000 check yesterday with another one is on the way. The message from Laguna Clay, below just came in last night! Amen!

Mark & Jackie

Founders of Frame E-Z Tools,LLC

Blessings to all.

Capital/Team

SUNSHINE REPORT

Michelle Corr

Scottsdale, AZ

Contacts

Dear Mr. Dohrmann,

Thank you for having the foresight in creating the amazing professional networking group affectionately known as IBI Golbal, as well extending the opportunity for me to attend.

I wanted to let you know that as a result of one contact at the last Forum, I was able to secure a job interview with Dr. Laura's Radio Producer, Michelle Anton. Michelle and I will meet for the first time Tuesday, perhaps just in time for another WIN announcement at my first IBI weekend.

If I am accepted for the position, I will be the Senior Associate Producer of the third largest radio show in the United States. I wanted to bring to your attention, that as a result of meeting Jill Lublin, one of your faculty, the opportunity and space has now been created for me to begin realizing my own dreams.

Thanks for your time and continued support.

Best regards,

Michelle Corr
Graduate IBI 802

SUNSHINE REPORT

Experience

KidzArt

New Braunfels, TX

<http://kidzart.us>

Hi Kathleen and IBIsers,

Thought I'd give you an update on class of 0400 (fossils that we are) success story.

KidzArt® became a franchise in July 2002 when we also formed our LLC. Since then, we have sold 4 franchises with many more lined up to come on board, and have a total of 12 folks doing our business in 7 states. We have revamped our website at <http://www.kidzart.us> where you will find many surprises, including our new KidzArt Song written and performed by Chris Wallisch, and an article on Linda Shaw, one of our franchisees written by a reporter from Home Business Connections magazine. Also, be sure to check out our GALLERY of amazing pictures by young artists and seniors. And...we just added our wonderful Preschool Program to the mix, which means that KidzArt® is now serving ages 3-99 and up.

We will be listed in Entrepreneur Magazine's Top 500 Franchises issue in January 2003. Let us know if you or anyone you know is interested in owning a truly creative, fun and unique franchise that is making a difference! Many great territories available throughout the U.S. and Canada.

Best wishes to all!

Shell Herman, CEO/Director

KidzArt®

A program that draws on your creativity

American Eagle Foundation

Pidgeon Forge, TN

www.eagles.org

American Eagle Foundation Releases Bald Eagles Into Wild

PIGEON FORGE, TN -- Some of the 101st Airborne's Screaming Eagles are back from Iraq and heading to Pigeon Forge to see real eagles gain their Freedom! On August 4th, the American Eagle Foundation (AEF) will release two 13-week-old Bald Eaglets and two 13-week-old Golden Eaglets, hatched and raised at their Dollywood facility, into the wilds of the Great Smoky Mountains. Soldiers from the 101st Airborne's Division's headquarters at Ft. Campbell, Kentucky will assist AEF staff in freeing the majestic birds on Douglas Lake in Dandridge, Tennessee. The release ceremony will honor the 101st Airborne's service from World War II to Operation Iraqi Freedom. There are still over 18,000 members of the 101st Airborne serving their country overseas. "This will be the first taste of freedom for these young eagles" said Al Cecere, President of the non-profit eagle preservation group. "It's a real honor to pay tribute to the brave men and women who defend our nation and protect our democratic ideals." The four eaglets have been dubbed with special names. Children associated with Ft. Campbell participated in a contest to name one of the birds "Bastone" after a famous battle the 101st Airborne fought in during World War II. The AEF has named one "Screaming Eagle" in honor of the 101st. "Mr. Fulton" was chosen by students at Robert Fulton Elementary School of North Bergen, New Jersey as part of an annual nation-wide "Name An American Eaglet" Contest sponsored by AEF and available to its members. "Michael Archangel" was named by an AEF supporter, Bernie Dohrmann of IBI Global.

For the past seven weeks, the birds have been cared for by AEF staff with minimum human contact in an artificial nesting ("hacking") tower overlooking a secluded lake cove. Eaglets typically leave the nest at 12 or 13 weeks of age, when they are fully-grown. The eagle hacking program is operated by the American Eagle Foundation in cooperation with the U.S. Fish & Wildlife Service, Tennessee Wildlife Resources Agency and its primary corporate sponsor Dollywood. Founded in 1985, the non-profit American Eagle Foundation headquartered at Dolly Parton's Dollywood entertainment park in Pigeon Forge, Tennessee, has become a non-governmental leader in eagle conservation over the past seventeen years. Since 1991, Foundation staff has traveled coast-to-coast conducting numerous public education programs with trained non-releasable eagles and other birds of prey. It has presented well over 9,000 educational free-flight birds of prey shows.

The Foundation is federally licensed to provide care to over 70 birds of prey daily, including about 35 eagles. These birds are non-releasable due to permanent physical and other disabilities. Many of the eagles residing at the Foundation's bird facility have mated and successfully hatched young in captivity. The organization operates the largest Bald Eagle breeding program in the world, and has released ("hacked") dozens of such eaglets into the foothills of the Great Smoky Mountains area and other places. It also has been a party to releasing hundreds of other eaglets into the wilds in cooperation with the U.S. Fish & Wildlife Service and Tennessee Wildlife Resources Agency, and has supported numerous public education and eagle care/recovery projects in various States. Since 1990, the Dollywood entertainment park has been the primary corporate sponsor of the Foundation.

Media: Contact American Eagle Foundation President Al Cecere at 865-256-0372 (or by e-mail at: eagles1@usit.net). Visit the Foundation's website at www.eagles.org for more information about eagles.

SUNSHINE REPORT

Johnnie Miller

Salem, OR

Hi Connie!

How was the forum?

My project is finally progressing. Things are going great! I think I've finally broken free of my being "stuck". My business plan is complete! I'm moving forward! --Finally.

After the forum, I realized that I already had a business running, which, I wished I could STOP, and raise all the capital needed, and then restart it. I think I was focusing too much on what I thought I "couldn't" do and not on what I could. At one of the weekly IBI meetings in Portland, and someone mentioned how they were happy to be away from their job j.o.b., I realized that I related what I was doing, my project, to a job, j.o.b. I went home and talked with my wife, Diane. As the tapes say, if it takes too long, the dream may be right, but the plan is flawed. All my life, I've always tried to be positive, no matter what happens, but, For some reason I had fallen into a negative "feedback" loop. That realization, and help from The Lord, has helped me to break out, of the "loop", and change my attitude. I needed an attitude adjustment.

The forum taught me a lot of things --To step out of my comfort zone; --How to start learning to talk "capitaleze", and so forth. I gained the valuable information I was searching for, for some time. I am listening to the Capital Seed and Magic Folder tapes each morning, now. I am putting that knowledge to use. I look forward to "giving". I think I now understand the reason for going back to the forum, often. It will me help to stay focused and to stay positive and on task. If I could have your help in arranging it, I am planning on going back to each forum, as staff, until my project is completely operational, which, as I'm planning a nationwide organization, should take a l o n g time. I am also looking forward to "giving back", helping some one else on their way.

Thank you for the help you give to those of us who "take a little longer" to see the light. Thank you for you willingness you to help. You are a good example !

What do you need next?

Thanks,

Johnnie Miller

P.S. I'm opening an office in Albany, it will be organized so I can manage it with a minimum amount of time (mostly by others), so I can proceed with what I've been taught at the forum, in the building of my project.

SUNSHINE REPORT

Keystone Interactive

West Point, UT

www.keystoneinteractive.com

We fund busted to get to IBI in Dec 2002

We raised \$8,500 in 24 hours and made the most of our opportunity.

From the end of the Forum of Dec 2002 to Feb 15, 2003 we have accomplished these things, and much more, by following the steps and sequence we learned at IBI.

Produced Investor Video - Partnered with DigitalTeleCom to create an 8 minute video that demonstrates the power of Interactive Entertainment and its influence on children. The video validates the demand for and lack of family friendly entertainment that facilitates mastery of success principles.

Completed Business Plan - Partnered with StreetMaker to fully develop our business plan with strategic and implementation plans including: marketing, operations, business models financial projections, hiring processes, product plan, industry analysis, competitive environment and much more!

Developed 3 new products in under 60 days:

After the Apple -18 games in one incredible title that help children learn or review the life and teachings of Jesus Christ Seeds - Created for children 3-7 to learn about prayer, obedience, the Savior and much more BibleQuest New Testament version -Master the principles and teachings found in the New Testament scriptures

Secured Wal-Mart vendor number and relationship - Partnered with Horizon Games to allow KeyStone to manufacture and distribute through the Wal-Mart distribution network, household name brand games such as BibleQuest.

Partnered with the Weekend Farmer Company to secure distribution rights to two successful economic modeling games: the Farming Game and the Construction Game. The Farming Game is used in the Education curriculum in each state and Russia.

Raised \$100,000 in seed capital - Implemented IBI principles, methodologies and language to raise \$100,000 in 30 days for start-up, operations and compliance activities.

Clay Stevens, President

801-391-0814

Keystone Interactive

SUNSHINE REPORT

Barry Spilchuk

North Bay, ONT,

Hi Berny and Lynn

Last week, Paul and I attended the National Publicity Summit in New York City. There were over 55 National Media producers in attendance. We had four, three-hour sessions with between 15 and 20 National media in each session. We had two minutes and thirty seconds to make pitches - ADJUST- and make new pitches. It was exciting and at the same time some-what humbling. We had to learn how to pitch things in a way that THEY have NEVER heard before. They are NATIONAL and have heard just about everything.

WHO WAS THERE?

NBC Dateline, ABC 20/20, CBS 60-Minutes II, FOX NEWS National, Oprah Magazine, NY Times, Maury Povich, The VIEW, CNN - Connie Chung. (These are just a few of the 55+ that were there) We even had two former Oprah producers tell us what to do and NOT to do to get on Oprah.

The organizer's made it clear that this Summit was about building Relationships with the Media so we can call them when we need them or vice-versa. "Don't expect to get on any shows right away - but - you never know" They told us.

The first morning of the conference, Paul was doing one of the Meet the Media sessions. Many good contacts were made. He was almost done when he saw the man from FOX NEWS CHANNEL standing alone. Paul made three or four unsuccessful attempts to pitch this guy on our products. He then remembered to take our offer and tie it to a current event. (We rehearsed this in the room the night before.) Paul said, "Since Barry is a Relationship guy, why don't you do a story on how the possibility of war is affecting the families?" The FOX guy stopped and said, "I am doing a story on that right now! Is it possible that Barry can come to the studio TONIGHT to record a segment?"

At 5:00pm we were at FOX NEWS on Avenue-of-the-Americas and we recorded for 15 minutes based on our proposed title, = WHAT TO SAY BEFORE YOU SAY GOOD-BYE! The reporter, Michael Straka, is making it a part of a News segment (a la 20/20 & Dateline) that airs: SUNDAY NIGHT - February 16th @ 11:00pm EST on FNC (Fox News Channel) or channel 360 on DIRECT-TV. We were the ONLY ONES in a conference of 80 to get IMMEDIATE NATIONAL EXPOSURE!

Thank you IBI!!!!!!!

Thank you IBI for having SNAP - that teaches us how to formulate a pitch and NICHE THE PITCH!

Thank you IBI for the lessons on Persistence, Creativity and the NEVER GIVE UP attitude.

Thank you IBI for teaching us that TEAM is the most important thing next to your God-given idea.

Thank you IBI for teaching us to be calm in the middle of any storms that may come.

Thank you IBI forEVERYTHING!!!

Thanks Berny! Thanks Lynn!

Barry Spilchuk, Founder - LET'S TALK, Co-author - A Cup of Chicken Soup for the Soul

SUNSHINE REPORT

Skills

Doug Adamavich

Phoenix, AZ

Howard,

I just wanted to say thanks for your class at the IBI Forum. It was great because you taught me a lot about a subject I know very little of. Your knowledge and expertise are appreciated, you are truly an asset to IBI and all those who you come in contact with. Sometime in the future I would like to work with you on some projects. In the meantime if I come across anybody who could use help in branding themselves I will be sure to give them your name. See you in December!

Doug Adamavich
dpa_az@cox.net

SUNSHINE REPORT

Bruce Pritchett, Attorney

Salt Lake City, UT

Skills

Dear Berny,

Just a quick note--I've been watching IBI success channel lately and think the lessons are great! I saw the one on communications (some are non-imagers, some are changing imagers, and some are static imagers), and the one about team building and game theory by the aikido master. Excellent lessons!

Just wanted to say how cool I thought it was--and what a valuable tool I think it will be in directing my friends and colleagues to check out IBI!

Bruce

Summitt Venture Strategies

Camano, CA



Summit Venture Strategies Selects IBI GLOBAL

Los Angeles, California: Summit Venture Strategies, Inc. (SVS), the Strategic Intelligence™ consulting firm dedicated to assisting start-up, emerging and growth stage companies succeed in today's marketplace, announced today that it has selected IBI Global as its premier entrepreneurial training and resource partner. "I am amazed with the quality of the projects and the level of business skills and leadership abilities of the entrepreneurs that I find at IBI Global, said Kevin DeWitt, CEO of Summit Venture Strategies.

One such project is a company called Debtco, which offers innovative debt negotiation and credit arbitration services for financially burdened consumers seeking relief from their debt problems. In May of 2002, Debtco received commitments for equity investment funding from two private sources totaling \$8,000,000. Summit served as team leader in development of Debtco's investment grade business plan materials and financial analyses, and has assisted Debtco in its investor discovery since November 2001. Without question, I attribute the success Debtco enjoys today to the support and mentorship programs offered by the IBI Global training environment, said Mr. DeWitt.

Another project, CreteCore, whose unique patented construction process will revolutionize the construction industry, recently received a letter of commitment for \$550,000 from a single Seattle, Washington based investor, brought to CreteCore by Summit partner Larry Ranta through its sister company, Investors Matrix. Mr. DeWitt summed up the IBI Global - CreteCore relationship by saying, CreteCore came to me through IBI Global, in fact, all of CreteCore's key management team and directors attended the IBI Global Free Enterprise Forum.

When asked what his future plans are in regard to his involvement with IBI Global, Kevin replied I have never seen anything as powerful as the environment that IBI creates to assist start up and early stage companies. I have taught at the university level and when I was asked to be part of IBI's faculty and be an instructor at the next IBI Global's Free Enterprise Forum, I jumped at the opportunity.

SUNSHINE REPORT

WealthyWomen

LaJolla, CA

www.wealthywomen.com



Skills/Contacts

Berny:

I was just telling someone today that I wouldn't be here if it weren't for you and IBI.

Our first Prosperity Circle started a year ago this week.

We have 25 circles around the country.

We have 28 more coming on board in the next 2-3 months.

We have completed our beta test on our concept and it's being wildly successful every where.

Women are telling me that it's been the most important life-changing event.

We are in CA, CO, IL, DC, MI.

It's been an amazing ride, and we're thriving.

Our greatly edited testimonials is so long you wouldn't want to read it (you're too busy)

Thanks.

Paige

SUNSHINE REPORT

Frame E-Z Tools

Reno, NV

Skills/Contacts

Dear Berny and Staff,

As you know sometimes the inspiration comes when you have a lot of great things to share. I am happy to be writing this letter to you, and for all to read, because if it weren't for IBI we wouldn't come so far as we have today in year 2003.

Being members of the Nevada Inventors Association, we were lucky to have had the experience of IBI brought to us in Reno, NV. Since that introduction, my husband and I joined IBI in December of 2001. We came with ideas for inventions and a lot of other ideas. We had been marketing our newest Company, while participating in Trade shows and trying to launch our product for the construction industry. We did all right for a while, but knew we needed the new skills that were introduced to us through IBI.

IBI has taught us a lot in the business world about contacts, retaining relationships and how to create a successful team through very simple steps and applications unique to the IBI Entrepreneurs program. Now we have stock in two companies. Our own company has flourished through the contacts we received. We have restructured our business once and grown immensely from that experience, which has brought us to where we are today. Your Cooperation Not Competition model is much needed in this day & age and I believe others are seeing this as fact, finally.

Our company now has partners who are like-minded that have helped us to build a very solid foundation with which to grow Frame E-Z Tools. It has taken time, but like anything that is worthwhile it has been worth it! Knowing that "your idea is perfect and your plan will soon be to has taken us through many tough spots. We wouldn't have it any other way. The support, the Monday night snaps, the contacts we make are all priceless, just priceless!! Today, we have nine products being developed for licensing and have a very strong team to help us overcome anything! We have a long list of wins such as landing on the TV Reno Home Show premiering our product line, meeting and talking to Bob Vila of This Old House, working with Habitat for Humanity, Craftsman Tools and our most recent contact to the CEO of Centex homes thanks to forum week in December 2002.

In addition to all the business knowledge and insight that would have taken many years to acquire we have gained hundreds of new friends. IBI is the only safe playing field where help and support are always there you just have to ask! We highly recommend IBI to everyone with a dream or desire to excel.

Sincerely Yours,

Mark Orton and Jackie Orton Founders of Frame E-Z Tools, LLC

SUNSHINE REPORT

World Tree Technologies

Phoenix, AZ



Skills/Contacts

Hello Everyone!!

I just want to share with you that yesterday I was on the Oprah show! It was her 'My Favorite Things in Spring' show and every one in the audience was spoiled with a ton of wonderful gifts. The most exciting thing for me is I was able to share my Empress tree story with her. I gave everyone in her audience a free 'Jack-in-the-Beanstalk Empress Tree'. She was very impressed I guess because Oprah sent a copy of the tape to our local TV station and today Channel 3 is coming to the office to interview me at 10 am. The show is actually being aired TODAY so check your local listing and time for the Oprah Show, I hope you all get a chance to watch!!

We all had a great time, it was a blast. She is such a great lady and it has always been one of my personal goals to meet her. One of the producers called me down from the audience after the show and said Oprah wanted all my contact information....I wonder what that could mean? :)

Have a great day everyone, and don't forget to dream big!

Wendy Burton
President & Founder
World Tree Technologies

SUNSHINE REPORT

WebHound

American Fork, UT

Bernie,

I wanted to drop this brief e-mail message and thank you for the caliber of Forum you and your organization provide. What a fantastic way to avoid mistakes and network to market faster.

We received complete validation for the way we're developing WebHound. We also received some additional insight in how to present our unbelievable financials. Finally, I have never been able to network so quickly as is possible in the IBI Forum.

I was skeptical and wanted to see if your cooperative model really panned out. My background is in economics so I've always known the advantages of cooperative over competitive models; and your forum is the first place I've seen it preached, followed, and working. What a great model and you and your team have to be commended for fostering an environment where trust and cooperation can flourish.

Thank you again for your work, for initially meeting with us in Provo, for your integrity in doing what you say, and for driving the cooperative model forward.

WebHound will continue to engage IBI as well as actively look for ways to help it grow and to support its members.

Have a great holiday season with your family.

Our warmest regards,

Scott McCleskey
President
WebHound, Inc.
IBI 1202 Grad

SUNSHINE REPORT

Delaplaine Creative

Corte Madera, CA

Skills/Contacts

Thought I'd share some of the "Sunshine Mail" I've received from IBI Global Members - John Delaplaine

Dear John,

I really enjoyed our meeting. I learned a lot from you, and most of all, I just got that you are extremely generous and that your heart is truly into helping people. When I have \$5,000 for a website, my sense is that you will be the man I turn to.

Hi John,

Thanks for the time you provided to Maureen and I. It was really appreciated. The nicest part about having the meeting with you, was that I didn't feel pressured about anything. This for me is the biggest!!! I know if I had to look up someone in the yellow pages and try to meet with them and then figure out who had the best deal, I would've needed stomach-ulcer medication. By sitting with you in that forum, all fears aside, allowed for constructive questions and feed back. What a great opportunity. You do wonderful work, your class was VERY informative. We went in not knowing the necessity of a GOOD web site with all the back offices, and came out saying "I have to budget for one of these if I'm going to get anywhere with my business.!"

John-

Thanks for the quick message upon my return to Colorado! It is quite a change to reintegrate after such deep connections and support at the Forum. I appreciated your note.

For me, your seminar was the most important. It opened my eyes to possibilities and I got very excited. It was an inspiring seminar that held my interest and showed me the variety of new technologies that can be added to websites. I had a great time!

Your coaching was very supportive and your attentiveness to my specific vision felt very honoring. Very few people at the forum really grasped what my BHAG (Big Hairy Audacious Goal) is with WorkPassion, and I felt you not only understood, but I also felt your excitement. You thought creatively with me in the short time we met and really added value to my vision. Plus the tag line you thought up was fabulous! You have me convinced of your skill, creativity, and expertise. I can't wait to talk more!

SUNSHINE REPORT

Team

Mama Llamas Food Products

Carson City, NV

Hi Berny,

I just wanted to thank you for putting together one of the most incredible business networks in the nation. The spirit of cooperation in the business community is so far superior to that of "the other way".

I came to IBI a little over a year ago with an idea. Using all the information from your classes to direct me, and the instructors to guide me, our product will be on national television within a few weeks.

The network of professionals available at IBI is absolutely incredible. Just to mention a few...Bill Hilton did a fantastic job on our biz plan. Howard Lim, and his team of graphic brainiacs, did a wonderful job on our corp identity, and logo's. Our legal team, Soden & Stienberger,Well, without them....I'd hate to even think about what it would be like without them..... Richard Crawford is one of the most creative people I've ever had the pleasure of talking to. His job, and imagination on our television commercial was awesome. He went so far above and beyond his call of duty. His help and input, creativity, and friendship have been invaluable. Serge Gravelle.....wow!.....One of the most awesome of men. His mentorship, direction, and above all.....kindness,well we sure would'nt be this far without him. We've wrapped a business around our idea, and are raising a lot of money very fast. The things we've learned here really work. But you cannot sit and wait for it to happen. You still need to get into the driver's seat and with hard work, perseverance, dedication, and determination, you can make it happen....

Berny, we would still be at home dreaming without IBI. And just think.....we're just starting.

I've witnessed awesome things at IBI.

I've also had the privilege of bringing people together on other projects.

And I would like to offer my help and/or guidance to anyone out there in need. We've come a long way in a very short time. If I can help someone elsewell that's what makes it all worth it.

Anthony Nelson
Vice Pres, Mama Llamas Food Prod.

SUNSHINE REPORT

Tesseract.net

Portland, OR

www.tesseract.net



Team

Dear Berny,

Dr. Lee Pulos has accepted a position on our Advisory Board, in spite of his incredibly busy schedule. He is also very excited about the opportunity to place some of his extraordinary knowledge into our 3D Games and 3D Environments.

We are very appreciative of the connection that IBI has afforded us.

Thanks again for all your help.

Your friend,
Dom Rauscher

SUNSHINE REPORT

Bioelectric Systems, Inc.

San Diego, CA

Team

Thank you once again for everything! We're really looking forward to returning to IBI Class to give back and learn more. Bioelectric Systems, Inc. is going back to Class and we're so thankful for the quality of people who have joined our team: David Deonier as our Chief Operating Officer, Steven Walton as our Director of Marketing, Gabriele Lenga as our Chief Information Officer, Matt Westfield as our Business Plan Writer and Marketing Advisor, Patricia Klitgaard as our Medical and Technical Writer and Jeff Golden as our Multimedia Consultant.

A special thanks to Jim Woodhams, VP Development, and John Martinez, VP Engineering, who have been with me from the beginning. The first iteration of the business plan will be finished for the next IBI Global Free Enterprise Forum, and the final version in July. We are looking forward to continuing to grow our team and our business. We are very impressed with the timely manner in which our legal team, Jim Burk and Associates, prepared our corporate documents.

Our first Prototype graphic design stage is completed as of this email. In a word, with the loyal and tireless help of our wonderful team and associates from IBI, we are on a very fast track to medical and commercial success!!!!!!!!!!!!

We are so thrilled to be involved in such a wonderful, fulfilling and financially rewarding company. We are grateful for the IBI Managers, Instructors and Graduates.

Thank you, Berny, for all your help. See you in Class.

Peter Lathrop, Ph.D.,
President & CEO,
Bioelectric Systems, Inc.

SUNSHINE REPORT

Team

Richard Crawford

Encinitas, CA

Richard, we are excited to announce a win! Sally and I are producing a "new thought" TV show, The Power of One which will air in San Diego. this Sunday morning at 8:00 on UPN 13 on cable and channel 49 broadcast. We first developed this show concept with Neale Donald Walsch when I was with Conversations With God organization 4 years ago. This is the first iteration of a "Good News", musical variety, magazine of the air, spiritually based show to be syndicated nationally. We are featuring Lisa Nichols and her Motivating the Teen Spirit in a program segment called "People Who Make A Difference". This is a win for IBI! Can you let Berny know? We would appreciated it if you offered this opportunity to watch to the IBI gang and prospects. Thanks for your consideration. Sally and I are moving our home today and tomorrow so I couldn't get to you sooner. Thanks.

Richard Crawford

SUNSHINE REPORT

C.A.P.S.T.O.N.E. 22 Therapy

Scottsdale, AZ

Team/Contacts

Chandra Ahmed Khan and I are IBI grads of the IBI Global Free Enterprise Forum. We came to IBI to create a clinic serving severely disabled people using complementary healthcare and to publish my book HEALTHY LYMPH SYSTEM based on my experience with my own disabled daughter, Chandra.

During the class, the first thing that occurred was the name C.A.P.S.T.O.N.E. 22 was given to me in a dream. The letters stand for Caregivers And Parents of the Severely Disabled Teaching Omnidirectional Natural Electromedicine for the 22nd century.

I was then connected to a combination of classmates and staff who helped me to

- 1) get a business license - Shanayda Linda Deane
- 2) rent an office - Sandy Rogers, staff
- 3) put together a business proposal - Lynn Miller
- 4) design the cover of my book HEALTHY LYMPH SYSTEM - Norma Strange of Strangeview
- 5) trademark the name C.A.P.S.T.O.N.E. 22 Therapy- Maria Speth, staff, attorney
- 6) receive emotional support - Cathy Stuart
- 7) establish a 'dream team' - Trish Devitt, staff
- 8) draw on tremendous business savvy - Kathleen Hudson, staff

WAY TO GO, IBI!

Cat Parenti is a Certified Lymphologist, Licensed Massage Therapist, Certified Aromatherapist, Metabolic Counselor, Author and Teacher who has been in practice in Arizona for many years. Her other book A TASTE OF AFGHANISTAN is politics, interviews, cultural beliefs, recipes, personal anecdotes and history of her life there. For information or to order books go to the WEBSITE - www.amazon.com

SUNSHINE REPORT

Volunteer Appreciation, Inc.
Green Bay, WI
www.volunteer-appreciation.com



Team/Contacts

Dear BJ,

Less than a year ago on the last night of the IBI Free Enterprise Forum, I met Vinny Ribas who is truly a gifted Christian man and musician. We talked and discovered that between the two of us we had 25 years of fundraising experience for charities! We also had similar backgrounds, yet different talents...so we formed a company called Volunteer Appreciation, Inc. that specializes in promoting volunteer/donor recognition and unique fundraising opportunities. (www.volunteer-appreciation.com)

In July we had a poem published in Chicken Soup for the Volunteer's Soul, and today Vinny signed a letter of commitment for 50,000 CD's to be used as a fundraiser for the Olympic Committee in Reno! It will raise \$250,000 for them and the community is very excited about it.

My focus has been as an IBI Regional Manager here in the Great Lakes area, but this is just another example of an MIT win..and how IBI truly works!

Together making a difference,
Dave Krause

SUNSHINE REPORT

Cluestones

Oregon City, OR

www.cluestones.com

CLUESTONES™

Team/Contacts

Dear IBI Global:

I came to the IBI Free Enterprise Forum with just an idea in my head and a business plan in my hand. I came home realizing that I had a lot of work to do if I ever hoped to launch my dream. During the four-month period before my return, I have enjoyed a series of wins that continues to this day!

Thanks to the many wonderful individuals that I have met, I was able to propel the business through the compliance phase at lightening speed, which still continues to amaze me. Thanks to Parviz Firouzgar and William Black, they gave my business plan a professional make-over that was completed just in time for class; I suspect that they stayed up late a few nights to make it happen.

Howard Lim and I worked together to co-create a world-class logo for ClueStones. Howard also worked some extra hours to ensure that the logo and business cards were ready in time for class. He later joined the team as the Director of Branding and Promotions. His skills and professional contacts will contribute much to the company's successes in developing a great product for the genealogy community.

Corporate engineering (PPM) was crafted by Burk & Reedy to bring ClueStones, Inc. to compliance with securities laws. Burk & Reedy, together with Vincent Molina's advice, assisted with the incorporation of the company. Intellectual property rights were secured through the help of Kunzler and Associates.

Terry Lingmann, an IBI Free Enterprise Forum graduate, joined the company to serve on the Board of Directors. He has been instrumental in bringing on several members of the Capital Team. A few IBI members joined the capital team and received training from Vincent Molina. Terry and I are looking forward to coming back during the weekend of the next Forum to develop more relationships with future capital team members and investors!

None of these wins would ever have happened without IBI Global. I truly do not know how I would ever have been this successful without them and the wonderful team members who chose to join me. Thank you, thank you, thank you!

Sincerely,

Jim Gardiner
President
ClueStones, Inc.

SUNSHINE REPORT

Jonathan Garber

Madison, WI

Team/Contacts

Bernie,

My name is Jonathan. I have been an educator for years and am currently a yoga teacher specializing in working with children with and without developmental and learning disabilities. I am a pioneer in yoga, offering specialized support to children and their families. I have been in business for five years and I am doing the work that I love. It is phenomenal to share my talents of teaching and experience of yoga with children who have special talents such as autism, Down's Syndrome, cerebral palsy, and learning and emotional difficulties.

In the first five years of business, I have struggled with how I can reach more people with my work, expand my knowledge and expertise in business and increase my income at the same time. I have been through extensive support in marketing this very specialized work and it is paying off for me. I am experiencing growth in my business. And yet, I decided that there is more to my work than what I do on a daily, hour-to-hour basis. I realized that it is important for me to be thinking about my future goals.

I attended IBI and found that I think small about the importance of the work that I do and with IBI's help, I can reach out to many children around our country and the world. If only I found the COURAGE to think BIG about my self and my ideas.

Going to my first IBI was a real eye opener! Not only do I think bigger about myself - honoring my abilities - I am making the business world work for me to reach out to more children in the world. I went into IBI thinking that I have limits to what I can offer and left supporting others reach their dream and turned my 20+ years as an educator into a profoundly amazing product idea. Now I am going back to ask IBI to again support me in this goal.

I am currently preparing to raise the investments that I need to create DVD for children. With the support of a large number of enthusiastic and knowledgeable people both here and in LA, I am nearly ready to start production of my dream. Wendi, Marty and others here locally have helped me to expand this project from the dream stage to the idea stage to the planning stage.

Never in my life would I have thought that I would have I would be in charge of a production team, a board of directors and the enthusiasm that comes with such a team to believe in ME and MY DREAM!!!! And yet it is a reality.

Consider how much you are worth. What brilliant business ideas do you have going on inside you? Look at the possibilities when you start to make the ideas or business you have actually work for YOU! IBI will bring that world of possibilities alive. IBI has the tools and resources to make it happen for you. Start to believe in yourself!

See you in LA!

Jonathan Garber

SUNSHINE REPORT

Melanie Radford

Scottsdale, AZ

Capital/Skills

Hi Maria

Just wanted to wish you lots of luck, fortune and happiness in your new adventure.

Sorry I haven't been in touch for a while. I have been on a new adventure of my own! I am a high school principal at a very new, very different, award winning charter school in Phoenix. I have also been doing speaking engagements around the country (just returned from my first trip to New York).

Although I may not have used my IBI experience in a traditional business way - I consider myself a success story - my income has over doubled due to the skills I learnt (I wrote and was awarded a FED grant of \$500,000). I am very grateful to you for all your time and help.

All the best.

Melanie Radford

SUNSHINE REPORT

Terry Roberts

Shoreline, WA

Laurie,

As I've been trying to explain to friends and acquaintances what attending the Forum was like, I found myself groping for how to capture the scope and significance of it. It isn't easy. Part of the reason is that it operates on so many levels about so many topics. While waiting for a relative last night in a restaurant, I made a list of the *high-level* benefits that I took away from it. Thought you might like to see what I wrote. Feel free to use this however you wish. Also, I'd like to help tell prospects at weekly meetings what to expect at the forum, my schedule permitting. I received the best education on entrepreneurship imaginable from industry experts. I don't know another place where this is available in a systemized way, and it is easily the equivalent of \$80,000+ in consulting value.

I began an incredible network of personal friends, business contacts and prospects.
I learned the power of multiple income streams that don't require taking on "another job."
I got in touch with the spiritual self and our connectedness with the universe.
I gained a greater appreciation and awe of our planet and the universe and the importance of taking care of it.
I received a large appreciation of human potential and the value of each person.
I gained self-esteem.
I witnessed the incredible power of language in changing the world as seemingly small ideas became huge ideas. (Keep in mind that I've spent 30 years in marketing communications.)
I discovered the power of focusing on what I need *next* and how to ask for it.
I learned the power of a cooperative vs. competitive spirit.
I learned that capital is looking for good ideas and that good ideas do a favor for investors.
I learned how investors think and what it takes to convince them to invest.
I refined my business vision to be more powerful.
I learned the importance of sequence in building a start-up and how essential it is.
I learned that a bigger company is easier to run than a smaller one and that capital is the engine that makes it possible.
I learned the importance of capital vs. debt and that obtaining capital is possible if you know how the game is played and the power of teams.
I witnessed an educational technology system that will change the world.
I learned that "self-employment" is the nothing more than building a job for myself, that it's limited by the hours in the day and my health, and that it has no life beyond me. I learned that building a business with systems and teams is unlimited, has a life beyond me and can serve many more people.
I learned that if you're motivated primarily by making money, if you succeed at all in getting it, you won't hold onto it. If you're motivated by serving people with integrity, you can attain wealth and hold onto it.
I learned the importance of teams and surrounding myself with experts who know how to do what I don't, and that my business needs to be bigger than me.

Lastly, as I told Bernie on Saturday, the business that IBI is really in, is no less than "changing the rules by which civilization operates."

Terry

SUNSHINE REPORT

Geneva Arnold

Carson City, NV

Personal Victory

Dear Kim,

I just wanted to thank you for your faithful persistence. Your optimism, vision, and commitment to my success motivated me to go. (That and Berny's phone call...does anyone ever say, "no", to him?) I could never have guessed what was awaiting me. I went, hoping to build my speaking business. What I got, was nothing short of an epiphany.

It's funny, I felt quite clear about why I was going to IBI before I got on the plane. Darn that, "Airplane Trainer" booklet! By the time I got into the lobby of the Westin, I was at a complete loss. Rosalie asked me, "What's your WOW?" I said, "I knew, up until an hour ago. Now I have no idea."

However, heaven and earth moved for me to go in April, so I knew I was supposed to be there. I decided to just relax and expect.

I didn't have to wait very long. During the final "pre-class" bonus class on Monday night, Berny was teaching, "Vioneering 101". He started talking about great visionaries like, Hill, Fuller, and Disney. Then he mentioned Alan Dohrman, Tom Whilhite, Werner Erhardt and the Life Spring, PSI, and EST seminars. That's when it happened. "Vioneering 101" turned into "MELT-DOWN 101". I had to excuse myself from the class and go to my room. I don't know whether I was giving birth or resurrecting the dead, but I was completely undone.

Monday night, God spoke to me through the voice of Berny Dohrman. How utterly remarkable and amazing!! Class hadn't even officially started. Had I flown home Tuesday morning, and missed the rest of the week, I would already have gotten more than I ever dreamed possible. Monday night was worth the entire tuition ten times over.

Thanks again-
Geneva

SUNSHINE REPORT

Steamtrain Entertainment Group, Inc.

Scottsdale, AZ

Capital/Team

Dear Bernhard,

It was my pleasure to finally bring something real authentic from my home country. Growing up I always looked at Americans as our big beloved brothers, and as far as I can tell, most of my fellow now exotic appearing swiss friends do still sympathize with "us" here.

We have lots of great progress! to report, first of all, we got the \$250,000 funding for the CD production which will commence on November 18th in L.A.. If you are in town between the 18th and the 28th, we would love to welcome you at the "Signet Studio" in West Hollywood. Your introduction to Sharon and your tremendous support has given me the opportunity to complete the universal plan for my "musical adventure". I just returned from Nashville, my Co-producer Tony Marty and Sharon's Team provided me with new hit-song material, undeniable and extremely commercial. Can't wait to perform them in the studio. We're giving birth to my seven year dream!

Thanks again to you and Lynn!

In deep appreciation....

Yuerg Eichmann

SUNSHINE REPORT

Promising Promotion

Novato, CA

www.promisingpromotion.com



Personal Victory

Hi BJ,

I've got great news. We just signed a contract for my 2nd book from Adams Media. It will be about networking-a perfect book for me.

We'll be calling it Networking Magic and still working on the subtitle. It will be due out Fall 2003 or Spring 2004. Best seller list here I come again!

Guerrilla Publicity is still doing great! We are averaging 15 publicity hits per month around the nation. Recently we were in Dallas Morning News, Associated Press, and large 50,000 watt radio shows across the nation, as well as syndicated shows such as the Barry Farber show.

Blessings, Jill

Jill Lublin, CEO

Promising Promotion, a public relations consulting company Author,
National Best-Seller Guerrilla Publicity Syndicated Radio Host, Do The Dream

"It's not who you know, it's who knows you!"

SUNSHINE REPORT

Scott Smith

Hollywood, CA

Skills/Contacts

Dear Business Leader:

As a long-time freelance business journalist and public relations writer for companies small and large (including ExxonMobil), I have had the opportunity to interview dozens of top CEOs (including Bill Gates and Michael Dell) and leading experts to learn about cutting-edge ways of doing business.

The most impressive training system I have come across is SuperTeaching, a program and technology created by Bernhard Dohrmann and used by Income Builders International and the International Learning Trust. Along with his IBI program for helping entrepreneurs and project managers achieve goals and make valuable networking connections, Dohrmann's contributions to the challenges of making any enterprise successful are unique.

Scott S. Smith

SUNSHINE REPORT

Emily Shore

San Anselmo, CA

Skills/Contacts

Hi Berny,

I just wanted to thank you for the wonderful staffing experience I had at Class 403. I have been involved in all sorts of team experiences: 4 state championships in high school sports, Social Psychology Research in college, working in the San Francisco dot com industry during the boom.

NEVER have i been part of a group where i felt safe to look at the ways I hold myself back. NEVER have i received such support from my leaders and teammates to confront and work through ways i block my own success. I entered the week still skeptical about whether IBI could work for me and I left transformed. I'm not one to use words like "transformed" lightly - I'm not usually the sappy fluffy type:-)

Now that I am home in Berkeley, my friends keep running up to me and saying "what HAPPENED to you!!! You seem like you've grown years wiser in the past week!"

I played on the main stage at a music festival yesterday and EVERYONE i knew in the audience came up to me and said they had never seen me command such a stage presence. They just were in total surprise at how much i'd improved by simply being at a "business" conference!!! I was even getting second hand compliments given by people sitting next to them.

I also wanted to thank you for the concrete way in which you allowed the class to show their support for us. I am referring to how you showcased the staff before saturday's SNAP. I received about a dozen key contacts for my next step. But that's not even why i'm do grateful. What moved me the most was feeling the power and depth of the group's GRATITUDE towards the staff. I felt like a huge fan of warm air was blowing right into my heart. It was the same power as when someone at graduation says "I choose you. You MATTER TO ME."

I had such a great experience staffing that before I left the Westin I'd already signed up to staff in July.

So thank you Berny. Please pass along my thanks to Lynn as well.

Appreciatively,

Emily shore

SUNSHINE REPORT

Eliot Kahn

Hayward, CA

Support

Dear Berny & Lynn,

In the Sunday, June 1st, San Francisco Chronicle, I am please to share that IBI Grad - Francine Ward - entered her first week on the Chronicle's Bay Area Nonfiction Best-Sellers list at Number 9!! Her new book "Esteemable Acts" is now a Best Seller!

Three cheers and congratulations go out to Francine for this huge WIN in the San Francisco / Bay Area market of more than 8 million people!

Francine has certainly put IBI Global principals and resources to work for a highly successful outcome!

Best wishes to Francine on her ascension to Number 1!

Eliot Kahn
IBI Global CA State Director

SUNSHINE REPORT

Ron Coston

Orem, UT

Team/Contacts

Hi Berny,

Just a little update on my WOW:

I have a contract with 1002 Productions to do a 10 track demo cd. I will interwine classic pop songs with a rich smooth R & B / traditional black gospel style. Sharon Dennis boasts that I am ready to go in the studio NOW. She stated that I do not need a vocal coach. My goal is to do this recording before Christmas. Vincent is doing an exceptional job as my business consultant and will have my Business Overview documents in my hand this weekend. Then I can work on raising compliance capital which is what I need next. Jim Burk is doing my legal work. I am excited to see the procedures that I just learned in class, unfolding daily. My corporation is called Dreams Restored. I will use its platform to challenge audiences in their pursuit of Dreams. Time will be set aside in each concert, to encourage individuals to dust off the dreams that they set aside so long ago, and make them reality. The company's future includes establishing a scholarship fund for potential IBI students, if that lines up with IBI guidelines. My first local solo concert performance is tentatively scheduled for Wednesday, November 13th. I will also begin filming a music video next week.

All I can say is thanks!

Peace, beyond understanding,

Ron Coston

SUNSHINE REPORT

RJV Graphic Services

Beaverton, OR

Team/Contacts

Hi Howard,

I don't know if you remember me... as I sat at your table the day of "your" class... you are the epitome of what I would have liked to become in my graphic design business. However, you nailed me in realizing my TRUE passion and direction in life. I thank God for your plussing me by saying that (and I'll never forget what you said) When I showed you my business card designs you were nice but not that impressed, then said... you have a nice style but how come when you mention your music "you light up"! Don't you think you should be doing what you LOVE? Bam!

I just wanted to thank you for being so in tune with the spirit. I knew in my heart that you were right and it has changed the direction of my life forever. I have gone thru so much growth in the last couple of days because of realizing my true destiny. To impact and make a difference in the world and kids lives with my music. Which is the reason I was gifted with what I have...

I love you for all that you have shared with not only me but everyone you have come into contact with... you are God-sent my friend!

I have auditioned with Sharon and she has agreed to produce my first "high quality" record. I'm on my way to making a difference!

You the MAN!... Sharing the dream,

Rick

--

Rick Valenzuela
RJV Graphic Services

SUNSHINE REPORT

Piano Commando

Seffner, FL

Bernie,

We had a great day last Saturday at the Sarasota Yacht Club hosting the first test market study of Piano Commando featuring Yamaha's keyboards. Richard Crawford came out and filmed the event, and is busy producing a video summary of the event, showing the kids, parents and piano teacher's reactions. If you have space, I would like to ask that you review it for consideration to be shown at the IBI forum. Digibelly helped us produce the study, I had a dozen IBI folks help staffing the event, (I am so glad I staffed at IBI, I would have been overwhelmed without that training.) We will take it back to Yamaha with the test results when Digibelly's Joyce Baker finishes analyzing the results. (Great responses, had even 2 year olds playing) We already have some enthusiastic investors from the event and overall I think it is an excellent option for certain IBI projects to get investors and the community behind them in a controlled fashion, by doing a focus group study if appropriate.

Than night, Kent Maerki, Richard Crawford, Richard Plettner, Kim Morilla and I took our assorted soulmates dancing, and I marveled at the camaraderie, cooperation and talent that IBI attracts. How else could I have pulled that off in less than two weeks time, without IBI?

No way I know.

See you soon.

Chris

Team/Contacts

SUNSHINE REPORT

Motivating the Teen Spirit

San Diego, CA

Capital/Contacts

Hi Berny,

Thank you for the great information, I will be sure and incorporate all of your requests. I am excited about the number of teens attending, I've been receiving allot of pre-class calls to support either teens or their parents or chaperones. I am looking forward. We only have one facilitator attending this class with me and I will be sure to let Susan know.

By the way in the last 45 days we have secured close to \$150,000 in contracts to serve teens in San Diego Juvenile Justice and Courts, San Diego Schools, Michigan School District and Career Alliance programs. In Flint MI. MTS will be integral in establishing the first every Teen Empowerment Commission of Youth Ambassadors that will help to shape policy for teens and determine the services to be delivered to teens. All youth Ambassadors must complete 5 Teen Spirit workshops over the course of a years before they may even apply to be accepted. We are also in the Juvenile schools and probation programs in Los Angeles. You were right AGAIN, now my challenge is to duplicate myself as quickly and effectively as possible. Thank God 18 very dedicated people have decided to intently focus on becoming a certified facilitator with MTS. We already have 3 that are leading the way and satisfying contract request.

On another great note, all is a go ahead with Chicken Soup For the African American Soul. The release date is scheduled for Feb. 2004 but I must have all the stories in by May 2003. I must first turn in 10 more awesome stories then the publisher will print a small marketing book that will really assist me in the collection of stories. This is so exciting I can barely believe it. As always I respect your input and guidance, please feel free to add to whatever I am doing. If it is okay with you I would like to request from IBI participants either their story or to forward the project to someone they know. They are expecting this book to be on of their top sellers because the market has been requesting if for over three years. Chicken Soup has made African American Soul their Priority book. The other two candidates for the Co-Author role was Beatrice Berry (had a talk show) and Iyanla Vansant. I feel honored.

Anyway, wanted to update you simply because you have been such a significant part of my growth that it's like sitting on my daddy's lap and saying "look-it what I did with what you taught me", and yes your smile of approval or pride means a lot to me.

I will see you real soon.

Lisa

SUNSHINE REPORT

LuresNmore

Mira Loma, CA

www.LuresNmore.com



Capital/Skills

Dear Bernie,

It has been a long time since you helped straighten my path.

I am now a 20 year old kid who has his own tackle store in La Habra, California. I have made the local competitors cringe do to the fact I have better alliances than they do with vendors. I now have a executive summary and my vision on paper with goals. It was funny a big guy from Chicago in the fishing industry flew in the other day, he wanted to see if this 20 year old kid was worth issueing a credit line to. Now for the record this guy owns alot of the major manufacturing of fishing products on the west coast. He came saw the store and my executive summary,with the milestones sheet and said, "WOW! I have been to all your mom and pop tackle shops locally and nationally and the one shop that I would think would be least organized being ran bye a 20 year old kid has his ducks inline the most and an executive summary." I was pleased to here that. He was surprised I had this all ready for him not knowing he was coming. He issued me a credit line to fill my whole store with great terms. He even said he hasn't done that before. It is nice but I only need some of his products.

I am just waiting to get my business in a franchise postion and I will become the first ever tackle store franchise. I am liking this whole cooperation vs. competition

Sincerly

Will Kalpakoff, IBI Free Enterprise Forum Graduate
LuresNmore

SUNSHINE REPORT

Johnathan Falk

Foustville, CA

Empathy
Travel is an Education

Experience

Hello from the October IBI Forum 1001. This is Johnathan Falk. I am not sure if you remember me, or what my WOW is, but I thought it would be nice to update you as to all of the new and most recent developments.

I am an 18 years old and globally conscious. I am pursuing a path of active participation in the world community, while maintaining strong relational bonds with friends and family in my local sphere. I am leaving in twelve days, (Jan. 27) on a plane for Bangkok, Thailand. From there I will trek by land through Cambodia, Vietnam, Laos, Myamar (Burma),Nepal, and India.

I am not a tourist traveling, but a concerned earth citizen moving through the world on a humble mission to learn, teach, open portals of communication, and eliminate prejudice while fostering greater understanding and appreciation for various cultures. The different skin shades, and traditional behaviors we share are not barriers, but hues in the rainbow of humanity. I am learning as I go along, and teaching by telling the truth of my experience to a wide audience. As a result of my trip, I will write a book, and film documentary digital footage with a camcorder.

I will not return until December 2002. I am inviting you along for the journey. Please sign onto my website to learn more. I believe that information exchange, and communication is of great importance in our rapidly changing world. Feel free to forward this information, or my link, to your own contact list, or anyone you know who would be interested in what I'm doing. Please contact me if you feel my activities fall in alignment with some of your aims, or if I can serve you in any way with the valuable position I will be in for the next eleven months. I am very open to cooperation and teamwork.

For the time being I am putting you on a mailing list to receive updates and letters from the road. If at any time you wish to be removed from the mailing list, simply notify me with a request.

A Completion was my attainment of 501(c) 3 status resulting from a contact at IBI. I am now a member project of Social and Environmental Entrepreneurs (SEE), and have federally recognized non-profit standing. Another Completion has been the recent loading of my website: www.projectempathy.org, which will serve as the gateway to follow me along on my journey.

Manifest a magical new year,

Johnathan

Quote of the day: "you can't say you want something different, stay the same, and...get it."